

# **ENERGY**



## TRIED, TESTED AND TRUSTED

#### **Breadth and Depth of Expertise**

hether you are involved in offshore oil exploration or laying local pipelines, the energy industry carries with it a unique range of risks. Our team has developed a reputation for providing a knowledgeable, reliable and professional service for clients in all areas of the industry.

We have built expertise in the best possible way – by working in close partnership with our clients. It means we understand the commercial realities you face – and how they are changing.

Our team of experts will actively look for new ways to improve your security while minimizing your total cost of risk.

# **Personal Service, Professional Approach**

Our philosophy has always been about becoming a trusted partner for our clients, not just another supplier. We work this way for organizations of all sizes, including state and independent oil companies, multinationals, drilling contractors and specialists in exploration and production, refining and marketing, and power generators.

We are determined to design solutions around the way you work and the unique objectives you have in mind. That means taking a personal, rather than impersonal, approach.

We have always believed that the people who sell you the insurance program should be the people working on your account. That way, you can be sure that the team you are working with understands your business and continues to respond to events quickly, reliably and effectively.

The common element throughout is our commitment to providing you with the kind of support that you have a right to expect. We are more than happy to enter into service agreements – and we make it a priority to ensure that you enjoy complete peace of mind at all stages of the process, from initial strategic planning to the resolution of a claim.

## A Broad Range of Expertise

Our team is experienced in providing coverage for a wide range of areas, including:

## Production, refining and marketing

- Oil refineries
- LNG plants
- Petrochemical plants
- · Crude and product pipelines
- Crude and product storage facilities, including stock in storage and transit
- Exploration and production companies
- Pipeline owners and operators (distribution)
- Oil sands (mining, SAGD and upgrading/refining)
- · All contractors servicing the oil & gas industry

#### **Utilities**

- Power plants
- Renewables
- Waste-to-energy facilities
- · Transmission and distribution lines
- Gas plants
- · Gas storage facilities

We also provide coverage for third-party liability and business interruption risks in respect to all of the above.

