



# AVIATION

**A**viation companies face numerous daily challenges that can expose them to financial losses, injuries to passengers and loss of life. As an operator, your focus is on leading and managing a growing, safe, reliable, and profitable company. Being able to rely on an insurance professional who understands the industry and your unique business dynamics is essential to developing an insurance program which creatively addresses your exposures. However, in order to be fully impactful, the insurance product must be supported by a proactive service model which ensures 24/7 technical consultation availability.

At BFL CANADA, we understand aviation risk and provide effective risk management advice, combined with cost effective insurance programs. As your trusted advisor, we make a difference by:

- Providing timely, knowledgeable, and accurate service
- Leveraging our technical expertise to deliver quality products which are results-based and specific to your business needs.
- Developing long term understanding and partnerships (integration) with our clients to provide peace of mind when it comes to risk.

All of this, combined with strong relationships with insurers around the world, provides the conditions necessary to achieve optimal results.

Some of the domestic and international aviation segments we serve are:

- Fixed Wing and Rotary Wing Commercial Operations
- Fixed Wing and Rotary Wing Private Operations
- Maintenance, Repair and Overhaul Companies
- Corporate Aircraft, Industrial Aid Operations
- Aviation Cross-border Services
- Aviation Contingent Liabilities
- Aerial Application Operations
- Non-owned Aircraft Liability
- Unmanned Aerial Vehicles
- Fuel Handling Operations



- Hull & Liability War Risks
- Flight Training Schools
- Fixed Based Operators
- Aviation Manufacturers
- Airports

BFL CANADA is one of the country's largest employee-owned private insurance brokerage and consultancy firm with offices from coast to coast. We thrive on creating innovative solutions that address the risk management and comprehensive insurance needs of aviation companies.

